## Using Potential Games to Parameterize ERG Models

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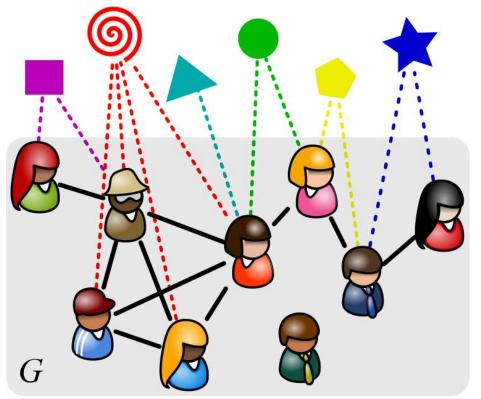
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## The Problem of Complex Dependence

- Many human systems exhibit complex patterns of dependence
  - Nontrivial coupling among system elements
  - Particularly true within relational systems (i.e., social networks)
- A methodological and theoretical challenge
  - How to capture dependence without losing inferential tractability?
  - Not a new problem: also faced, e.g.,
     by researchers in statistical physics



# Challenge: Modeling Reality without Sacrificing Data

- ► How do we work with models which have non-trivial dependence?
- Can compare behavior of dependent-process models against stylized facts, but this has limits....
  - Not all models lead to clean/simple conditional or marginal relationships
  - > Often impossible to disentangle nonlinearly interacting mechanisms on this basis
  - > Very data inefficient: throws away much of the information content
  - Often need (very) large data sets to get sufficient power (which may not exist)
    - ◊ Collection of massive data sets often prohibitively costly
    - Many systems of interest are size-limited; studying only large systems leads to sampling bias
- Ideally, would like a framework which allows principled inference/model comparison without sacrificing (much) data

## Our Focus: Stochastic Models for Social (and Other) Networks

- General problem: need to model graphs with varying properties
- ► Many *ad hoc* approaches:
  - ▷ Conditional uniform graphs (Erdös and Rényi, 1960)
  - Bernoulli/independent dyad models (Holland and Leinhardt, 1981)
  - Biased nets (Rapoport, 1949a;b; 1950)
  - Preferential attachment models (Simon, 1955; Barabási and Albert, 1999)
  - Geometric random graphs (Hoff et al., 2002)
  - Agent-based/behavioral models (Carley (1991); Hummon and Fararo (1995))
- ► A more general scheme: discrete exponential family models (ERGs)
  - General, powerful, leverages existing statistical theory (e.g., Barndorff-Nielsen (1978);
     Brown (1986); Strauss (1986))
  - (Fairly) well-developed simulation, inferential methods (e.g., Snijders (2002);
     Hunter and Handcock (2006))
- Today's focus model parameterization



- Assume G = (V, E) to be the graph formed by edge set E on vertex set V
  - $\triangleright$  Here, we take |V| = N to be fixed, and assume elements of V to be uniquely identified
  - ▷ If  $E \subseteq \{\{v, v'\} : v, v' \in V\}$ , *G* is said to be *undirected*; *G* is *directed* iff  $E \subseteq \{(v, v') : v, v' \in V\}$
  - $\triangleright \{v, v\}$  or (v, v) edges are known as *loops*; if *G* is defined per the above and contains no loops, *G* is said to be *simple* 
    - $\diamond$  Note that multiple edges are already banned, unless *E* is allowed to be a multiset
- Other useful bits
  - $\triangleright$  *E* may be random, in which case G = (V, E) is a random graph
  - ▷ Adjacency matrix  $\mathbf{Y} \in \{0, 1\}^{N \times N}$  (may also be random); for *G* random, will usually use notation  $\mathbf{y}$  for adjacency matrix of realization *g* of *G*
  - ▷  $\mathbf{y}_{ij}^+$  is used to denote the matrix  $\mathbf{y}$  with the i, j entry forced to 1;  $\mathbf{y}_{ij}^-$  is the same matrix with the i, j entry forced to 0

## Exponential Families for Random Graphs

For random graph G w/countable support G, pmf is given in ERG form by

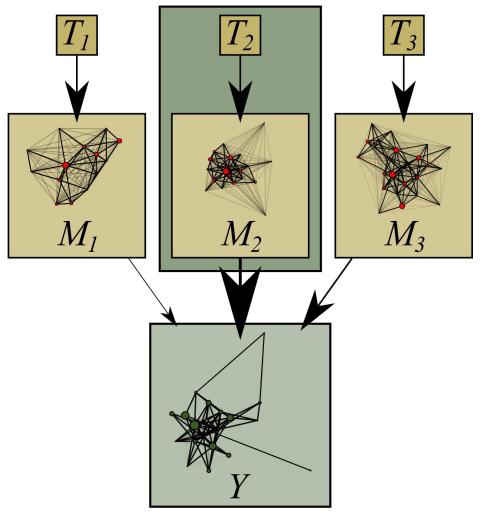
$$\Pr(G = g | \theta) = \frac{\exp\left(\theta^T \mathbf{t}(g)\right)}{\sum_{g' \in \mathcal{G}} \exp\left(\theta^T \mathbf{t}(g')\right)} I_{\mathcal{G}}(g)$$
(1)

#### ► $\theta^T \mathbf{t}$ : linear predictor

- $\triangleright \mathbf{t}: \mathcal{G} \to \mathbb{R}^m$ : vector of sufficient statistics
- $\triangleright \ \theta \in \mathbb{R}^m$ : vector of parameters
- $\triangleright \sum_{g' \in \mathcal{G}} \exp(\theta^T \mathbf{t}(g'))$ : normalizing factor (aka partition function, Z)
- Intuition: ERG places more/less weight on structures with certain features, as determined by t and  $\theta$ 
  - $\triangleright$  Model is complete for pmfs on  $\mathcal{G}$ , few constraints on t

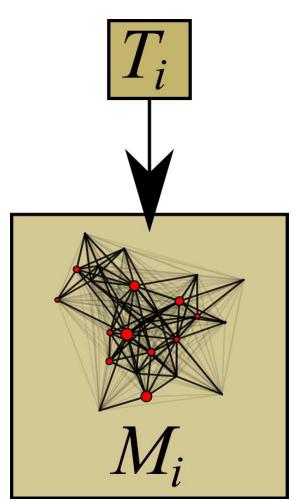


- Important feature of ERGs is availability of inferential theory
  - Need to discriminate among competing theories
  - May need to assess quantitative variation in effect strengths, etc.
- ► Basic logic
  - Derive ERG parameterization from prior theory
  - Assess fit to observed data
  - Select model/interpret parameters
  - Update theory and/or seek low-order approximating models
  - Repeat as necessary





- The ERG form is a way of representing distributions on G, not a model in and of itself!
- Critical task: derive model statistics from prior theory
- Several approaches here we introduce a new one....



## A New Direction: Potential Games

### Most prior parameterization work has used dependence hypotheses

- Define the conditions under which one relationship could affect another, and hope that this is sufficiently reductive
- Complete agnosticism regarding underlying mechanisms could be social dynamics, unobserved heterogeneity, or secret closet monsters

#### A choice-theoretic alternative?

- ▷ In some cases, reasonable to posit actors with some control over edges (e.g., out-ties)
- Existing theory often suggests general form for utility
- ▷ Reasonable behavioral models available (e.g., multinomial choice)

### ► The link between choice models and ERGs: *potential games*

- Increasingly wide use in economics, engineering
- ▷ Equilibrium behavior provides an alternative way to parameterize ERGs

## Potential Games and Network Formation Games

► (Exact) Potential games (Monderer and Shapley, 1996)

▷ Let *X* by a strategy set, *u* a vector utility functions, and *V* a set of players. Then (V, X, u) is said to be a *potential game* if  $\exists \rho : X \mapsto \mathbb{R}$  such that, for all  $i \in V$ ,

 $u_i(x'_i, x_{-i}) - u_i(x_i, x_{-i}) = \rho(x'_i, x_{-i}) - \rho(x_i, x_{-i})$  for all  $x, x' \in X$ .

• Consider a simple family of *network formation games* (Jackson, 2006) on  $\mathcal{Y}$ :

▷ Each i, j element of Y is controlled by a single player  $k \in V$  with finite utility  $u_k$ ; can choose  $y_{ij} = 1$  or  $y_{ij} = 0$  when given an "updating opportunity"

 $\diamond$  We will here assume that *i* controls  $\mathbf{Y}_{i}$ , but this is not necessary

- ▷ Theorem: Let (i)  $(V, \mathcal{Y}, u)$  in the above form a game with potential  $\rho$ ; (ii) players choose actions via a logistic choice rule; and (iii) updating opportunities arise sequentially such that every (i, j) is selected with positive probability, and (i, j) is selected independently of the current state of **Y**. Then **Y** forms a Markov chain with equilibrium distribution  $Pr(\mathbf{Y} = \mathbf{y}) \propto \exp(\rho(\mathbf{y}))$ , in the limit of updating opportunities.
- One can thus obtain an ERG as the long-run behavior of a strategic process, and parameterize in terms of the hypothetical underlying utility functions

### Proof of Potential Game Theorem

Assume an updating opportunity arises for  $y_{ij}$ , and assume that player k has control of  $y_{ij}$ . By the logistic choice assumption,

$$\Pr\left(\mathbf{Y} = \mathbf{y}_{ij}^{+} | \mathbf{Y}_{ij}^{c} = \mathbf{y}_{ij}^{c}\right) = \frac{\exp\left(u_{k}\left(\mathbf{y}_{ij}^{+}\right)\right)}{\exp\left(u_{k}\left(\mathbf{y}_{ij}^{+}\right)\right) + \exp\left(u_{k}\left(\mathbf{y}_{ij}^{-}\right)\right)}$$

$$= \left[1 + \exp\left(u_{k}\left(\mathbf{y}_{ij}^{-}\right) - u_{k}\left(\mathbf{y}_{ij}^{+}\right)\right)\right]^{-1}.$$
(2)
(3)

Since  $u, \mathcal{Y}$  form a potential game,  $\exists \rho : \rho\left(\mathbf{y}_{ij}^{+}\right) - \rho\left(\mathbf{y}_{ij}^{-}\right) = u_k\left(\mathbf{y}_{ij}^{+}\right) - u_k\left(\mathbf{y}_{ij}^{-}\right) \forall k, (i, j), \mathbf{y}_{ij}^{c}$ . Therefore,  $\Pr\left(\mathbf{Y} = \mathbf{y}_{ij}^{+} \middle| \mathbf{Y}_{ij}^{c} = \mathbf{y}_{ij}^{c}\right) = \left[1 + \exp\left(\rho\left(\mathbf{y}_{ij}^{-}\right) - \rho\left(\mathbf{y}_{ij}^{+}\right)\right)\right]^{-1}$ . Now assume that the updating opportunities for  $\mathbf{Y}$  occur sequentially such that (i, j) is selected independently of  $\mathbf{Y}$ , with positive probability for all (i, j). Given arbitrary starting point  $\mathbf{Y}^{(0)}$ , denote the updated sequence of matrices by  $\mathbf{Y}^{(0)}, \mathbf{Y}^{(1)}, \ldots$ . This sequence clearly forms an irreducible and aperiodic Markov chain on  $\mathcal{Y}$  (so long as  $\rho$  is finite); it is known that this chain is a Gibbs sampler on  $\mathcal{Y}$  with equilibrium distribution  $\Pr(\mathbf{Y} = \mathbf{y}) = \frac{\exp(\rho(\mathbf{y}))}{\sum_{\mathbf{y}' \in \mathcal{Y}} \exp(\rho(\mathbf{y}'))}$ , which is an ERG with potential  $\rho$ . By the ergodic theorem, then  $\mathbf{Y}^{(i)} \xrightarrow[i \to \infty]{} ERG(\rho(\mathbf{Y}))$ . QED.

## Some Potential Game Properties

#### Game-theoretic properties

- ▷ Local maxima of  $\rho$  correspond to Nash equilibria in pure strategies; global maxima of  $\rho$  correspond to stochastically stable Nash equilibria in pure strategies
  - $\diamond~$  At least one maximum must exist, since  $\rho$  is bounded above for any given  $\theta~$
- Fictitious play property; Nash equilibria compatible with best responses to mean strategy profile for population (interpreted as a mixed strategy)
- Implications for simulation, model behavior
  - $\triangleright$  Multiplying  $\theta$  by a constant  $\alpha \to \infty$  will drive the system to its SSNE
    - Likewise, best response dynamics (equivalent to conditional stepwise ascent) always leads to a NE
  - For degenerate models, "frozen" structures represent Nash equilibria in the associated potential game
    - Suggests a social interpretation of degeneracy in at least some cases: either correctly identifies robust social regimes, or points to incorrect preference structure

## Building Potentials: Independent Edge Effects

#### General procedure

- $\triangleright$  Identify utility for actor *i*
- Determine difference in u<sub>i</sub> for single
   edge change
- ▷ Find  $\rho$  such that utility difference is equal to utility difference for all  $u_i$
- Linear combinations of payoffs
  - $\triangleright \text{ If } u_i \left( \mathbf{y} \right) = \sum_j u_i^{(j)} \left( \mathbf{y} \right), \\ \rho \left( \mathbf{y} \right) = \sum_j \rho_i^{(j)} \left( \mathbf{y} \right)$
- Edge payoffs (homogeneous)

$$\triangleright u_{i}(\mathbf{y}) = \theta \sum_{j} y_{ij}$$
$$\triangleright u_{i}\left(\mathbf{y}_{ij}^{+}\right) - u_{i}\left(\mathbf{y}_{ij}^{-}\right) = \theta$$
$$\triangleright \rho(\mathbf{y}) = \theta \sum_{i} \sum_{j} y_{ij}$$

 $\triangleright$  Equivalence:  $p_1$ /Bernoulli density effect

Edge payoffs (inhomogeneous)

$$\triangleright u_{i} (\mathbf{y}) = \theta_{i} \sum_{j} y_{ij}$$
$$\triangleright u_{i} (\mathbf{y}_{ij}^{+}) - u_{i} (\mathbf{y}_{ij}^{-}) = \theta_{i}$$
$$\triangleright \rho (\mathbf{y}) = \sum_{i} \theta_{i} \sum_{j} y_{ij}$$

- $\triangleright$  Equivalence:  $p_1$  expansiveness effect
- Edge covariate payoffs

$$\triangleright u_{i}(\mathbf{y}) = \theta \sum_{j} y_{ij} x_{ij}$$
$$\triangleright u_{i}\left(\mathbf{y}_{ij}^{+}\right) - u_{i}\left(\mathbf{y}_{ij}^{-}\right) = \theta x_{ij}$$
$$\triangleright \rho(\mathbf{y}) = \theta \sum_{i} \sum_{j} y_{ij} x_{ij}$$

 Equivalence: Edgewise covariate effects (netlogit)

## Building Potentials: Dependent Edge Effects

Reciprocity payoffs

$$\triangleright u_{i}(\mathbf{y}) = \theta \sum_{j} y_{ij} y_{ji}$$
$$\triangleright u_{i}\left(\mathbf{y}_{ij}^{+}\right) - u_{i}\left(\mathbf{y}_{ij}^{-}\right) = \theta y_{ji}$$
$$\triangleright \rho(\mathbf{y}) = \theta \sum_{i} \sum_{j < i} y_{ij} y_{ji}$$

- $\triangleright$  Equivalence:  $p_1$  reciprocity effect
- ► 3-Cycle payoffs

$$\triangleright u_{i} (\mathbf{y}) = \theta \sum_{j \neq i} \sum_{k \neq i,j} y_{ij} y_{jk} y_{ki}$$
$$\triangleright u_{i} \left( \mathbf{y}_{ij}^{+} \right) - u_{i} \left( \mathbf{y}_{ij}^{-} \right) = \theta \sum_{k \neq i,j} y_{jk} y_{ki}$$
$$\triangleright \rho (\mathbf{y}) = \frac{\theta}{3} \sum_{i} \sum_{j \neq i} \sum_{k \neq i,j} y_{ij} y_{jk} y_{ki}$$

▷ Equivalence: Cyclic triple effect

Transitive completion payoffs

$$\triangleright u_{i}(\mathbf{y}) = \theta \sum_{j \neq i} \sum_{k \neq i,j} \begin{bmatrix} y_{ij}y_{ki}y_{kj} + y_{ij}y_{ik}y_{jk} \\ + y_{ij}y_{ik}y_{kj} \end{bmatrix}$$

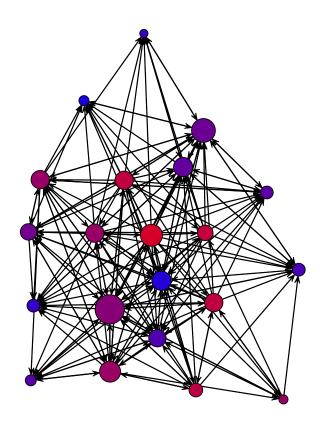
 $\triangleright u_{i}\left(\mathbf{y}_{ij}^{+}\right) - u_{i}\left(\mathbf{y}_{ij}^{-}\right) = \\ \theta \sum_{k \neq i,j} \left[y_{ki}y_{kj} + y_{ik}y_{jk} + y_{ik}y_{kj}\right]$ 

$$\triangleright \ \rho \left( \mathbf{y} \right) = \theta \sum_{i} \sum_{j \neq i} \sum_{k \neq i, j} y_{ij} y_{ik} y_{kj}$$

Equivalence: Transitive triple effect

## Empirical Example: Advice-Seeking Among Managers

- Sample empirical application from Krackhardt (1987): self-reported advice-seeking among 21 managers in a high-tech firm
  - Additional covariates: friendship, authority (reporting)
- Demonstration: selection of potential behavioral mechanisms via ERGs
  - Models parameterized using utility components
  - Model parameters estimated using maximum likelihood (Geyer-Thompson)
  - Model selection via AIC



## Advice-Seeking ERG – Model Comparison

► First cut: models with independent dyads:

	Deviance	Model df	AIC	Rank
Edges	578.43	1	580.43	7
Edges+Sender	441.12	21	483.12	4
Edges+Covar	548.15	3	554.15	5
Edges+Recip	577.79	2	581.79	8
Edges+Sender+Covar	385.88	23	431.88	2
Edges+Sender+Recip	405.38	22	449.38	3
Edges+Covar+Recip	547.82	4	555.82	6
Edges+Sender+Covar+Recip	378.95	24	426.95	1

#### Elaboration: models with triadic dependence:

	Deviance	Model df	AIC	Rank
Edges+Sender+Covar+Recip	378.95	24	426.95	4
Edges+Sender+Covar+Recip+CycTriple	361.61	25	411.61	2
Edges+Sender+Covar+Recip+TransTriple	368.81	25	418.81	3
Edges+Sender+Covar+Recip+CycTriple+TransTriple	358.73	26	410.73	1

Verdict: data supplies evidence for heterogeneous edge formation preferences (w/covariates), with additional effects for reciprocated, cycle-completing, and transitive-completing edges.



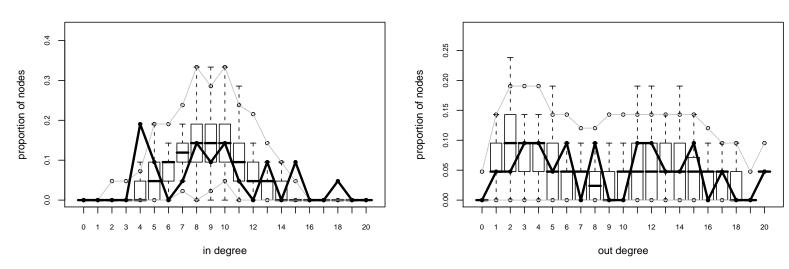
## Advice-Seeking ERG – AIC Selected Model

Effect	$\hat{ heta}$	s.e.	$\Pr(> Z )$		Effect	$\hat{ heta}$	s.e.	$\Pr(> Z )$	
Edges	<b>-1.022</b>	0.137	0.0000	* * *	Sender14	-1.513	0.231	0.0000	* * *
Sender2	- <b>2.039</b>	0.637	0.0014	* *	Sender15	16.605	0.336	0.0000	* * *
Sender3	0.690	0.466	0.1382		Sender16	<b>-1.472</b>	0.232	0.0000	* * *
Sender4	-0.049	0.441	0.9112		Sender17	<b>-2.548</b>	0.197	0.0000	* * *
Sender5	0.355	0.495	0.4734		Sender18	1.383	0.214	0.0000	* * *
Sender6	<b>-4.654</b>	1.540	0.0025	* *	Sender19	- <b>0.601</b>	0.190	0.0016	* *
Sender7	-0.108	0.375	0.7726		Sender20	0.136	0.161	0.3986	
Sender8	-0.449	0.479	0.3486		Sender21	0.105	0.210	0.6157	
Sender9	0.393	0.496	0.4281		Reciprocity	0.885	0.081	0.0000	* * *
Sender10	0.023	0.555	0.9662		Edgecov (Reporting)	5.178	0.947	0.0000	* * *
Sender11	- <b>2.864</b>	0.721	0.0001	* * *	Edgecov (Friendship)	1.642	0.132	0.0000	* * *
Sender12	- <b>2.736</b>	0.331	0.0000	* * *	CycTriple	<b>-0.216</b>	0.013	0.0000	* * *
Sender13	-0.986	0.194	0.0000	* * *	TransTriple	0.090	0.003	0.0000	* * *
Null Dev 582.24; Res Dev 358.73 on 394 df									

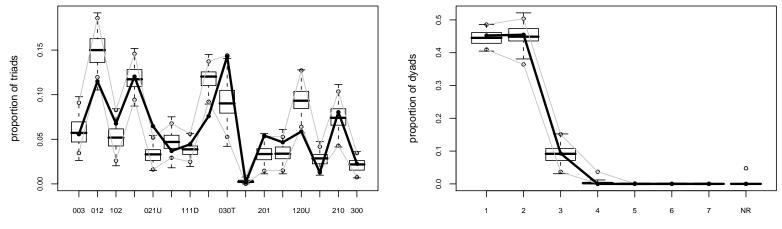
#### Some observations...

- Arbitrary edges are costly for most actors
- Edges to friends and superiors are "cheaper" (or even positive payoff)
- ▷ Reciprocating edges, edges with transitive completion are cheaper...
- ▷ ...but edges which create (in)cycles are more expensive; a sign of hierarchy?





Goodness-of-fit diagnostics



triad census

minimum geodesic distance



### Model refinement

- Boodness-of-fit is not unreasonable, but some improvement is clearly possible
- Could refine existing model (e.g., by adding covariates) or propose more alternatives

#### Replication on new cases

- ▷ Given a smaller set of candidates, would replicate on new organizations
- ▷ May lead to further refinement/reformulation

### Simplification

- ▷ Given a model family that works well, can it be simplified w/out losing too much?
- Seek the smallest model which captures essential properties of optimal model;
   general behavior can then be characterized (hopefully)



- Models for non-trivial networks pose non-trivial problems
  - Many ways to describe dependence among elements
  - Once one leaves simple cases, not always clear where to begin
- Potential games for ERG parameterization
  - Allow us to derive random cross-sectional behavior from strategic interaction
  - Provide sufficient conditions for ERG parameters to be interpreted in terms of preferences
  - Allows for testing of competing behavioral models (assuming scope conditions are met!)
- ► Approach seems promising, but many questions remain
  - Can we characterize utilities which lead to identifiable models?
  - How can we leverage other properties of potential games?

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